

SUGGESTIONS FOR GETTING YOUR HOME READY FOR MARKET

1. *First impressions are lasting. Having your porch clean and your lawn freshly mowed or sidewalk scooped is attractive to everyone, even your neighbors.*
2. *Pretend you are the buyer of your property. It can help you in critiquing yourself, or if that doesn't work....ask a friend for their opinions. Looking from across the street, gives you the view of the house and yard objectively.*
3. *Once you've spent time cleaning, organizing and deodorizing your home, take a step back and look. Are there stacks of magazines and things that could be reduced? Also, rearranging furniture helps to give a more spacious look.*
4. *In merchandising your home, you should fix and replace faucets, door knobs, hinges and stairs to show the care you have given your home.*
5. *A fresh coat of paint where paint is peeling or fading gives a nice clean look. Remember, using off-white or a beige color makes a room look larger and allows the buyer to picture their furniture in the room.*
6. *The bathroom is the most important room in the house. Seeing clean and shiny fixtures and shower curtains creates an overall clean feeling for the buyers. If the tile or bathtub has hard water stains or mildew, cleaning with a tile cleaner and recaulking will help.*
7. *It may be time for a garage sale when it comes to the basement, garage and attic. That way there is less to throw away or store in those places. After all, you are planning to move, right?*

8. *Finally, you want to add a special touch for the showings. Simmering potpourri, something baking in the oven or quiet music can also help add to the "homey" feeling.*
9. *Of course, these are only Real Estate Specialists' ideas. Every home may or may not need everything suggested on this list.*
10. *Last but not least. Keep your home ready to show daily if possible. Keep the buyer and the reason you want to sell in mind every day. These ideas will make your home sell faster. Good Luck!*